









Banner Period Ends February Five

Campaign Ends February Twelve

# The Big 4 Days

**WEDNESDAY - THURSDAY - FRIDAY - SATURDAY**  
In The Bulletin Salesmanship Campaign

**Double  
Credits**

Every Member of the Salesmanship Club should put a ring around these four big days—**WEDNESDAY, THURSDAY, FRIDAY AND SATURDAY.** They are the Days when you should cash in on double credits for the \$500 in extra cash offered as Banner Period Prize.

They are also the days when your work counts double for the Grand Awards—The five big automobiles offered to those who prove themselves the best subscription "Salesmen" during the Salesmanship Club Campaign which ends Saturday night, February Twelve.

The Banner Period, the last big vote credit time of the campaign, though, ends this coming Saturday night, Feb. 5.

What you do this week will very likely decide which automobile you win and of course will decide the winner of the extra \$500 cash prize.

**\$500.00  
In Cash**

**Which Car Are YOU Going To Win?**

## DISTRICT AWARDS

**\$100.00**

**For Each District**

**\$50.00**

**For Each District**

## GRAND CAPITAL AWARD

**\$3,470**

**OLDSMOBILE  
EIGHT**



Purchased from D. J. Connelly, 10620 Jasper Avenue

## FIELD AT LARGE

**\$25.00**

**Forty Of Them**

**Ten Per Cent  
Cash Commission**

**Second Grand Award, \$2,800  
Essex**



Purchased from The Freeman Co., Ltd., 10710-14 90th Street

## **Last Big Vote Credit Opportunity**

### **How Subscriptions Count During Banner Period**

January 19 to February 5 Inc.

#### **MORNING OR EVENING**

(Delivered by Carrier Boy or Agent in Edmonton and towns where Carries Service is maintained.)

Terms of Subscription	The Price	New Credits	Old Credits
3 months	\$ 3.00	6,000	8,000
6 months	6.00	15,000	7,500
12 months	12.00	36,000	18,000

#### **MORNING OR EVENING**

(Delivered by Mail Outside of Edmonton.)

Terms of Subscription	The Price	New Credits	Old Credits
3 months	\$ 2.00	5,000	2,500
6 months	4.00	11,000	5,500
12 months	8.00	24,000	12,000

#### **SEMI WEEKLY BULLETIN**

(Delivered By Mail Outside of Edmonton.)

Terms of Subscription	The Price	New Credits	Old Credits
12 months	\$ 2.00	5,000	2,500

Note—A new subscription is one taken by a person who was not receiving the paper subscribed for on December 1st, 1920.

**Third Grand Award \$2,565  
Grant**



Purchased from Federal Motor Sales Ltd., 10010 102nd Street

**Fourth Grand Award, \$1,275**

**Chevrolet**



Purchased from Nor-West Motors, Ltd., 10151 108th Street

**Fifth Grand Award, \$1,225  
Chevrolet**



Purchased from Nor-West Motors, Ltd., 10151 108th Street

**EDMONTON BULLETIN SALESMANSHIP CLUB**

9830 JASPER AVENUE

TELEPHONE 6426



# Important Announcements, Employment Notices, City, Suburban and Country Real Estate

## THE EDMONTON BULLETIN

Member Audit Bureau of Circulations

**BULLETIN TELEPHONS**  
Day Phone 2001  
Private Exchange Connecting all Banks and  
After 5 p.m. and on Sundays and  
holidays call  
2001 Bulletin  
2002 Reception  
2003 Repair Editor  
2004 Advertising, Circulation and  
Accounting

All telephone instructions regarding  
advertising in the Bulletin should be  
sent to the office.

### RATES FOR CARRIERS ON WANT

**Advertisements**  
Situations Wanted, Education, Travel,  
Lost, Found, etc., are charged at the  
rate of 10c per line for the first week,  
and 5c per line for each subsequent  
week. Advertisements for real estate  
and other special classes are charged  
at special rates. For full rates and  
conditions, apply to the office.

### PERSONAL

**MANDOLIN LESSONS TAUGHT AT**  
1014 10th St. N. W. Phone 2001

**ONE AND A HALF WEEKS WITH LONG**  
GENERAL STORE MAN WITH LONG  
experience. Apply to the office.

### TEACHERS WANTED

**FOR POLAR KNOW ON WARDMAN**  
and other schools. Apply to the office.

### EMPLOY RETURNED MEN

**GREAT WAR VETERANS' ASSOCIATION**  
The G.W.V.A. is a national organization  
for the benefit of returned soldiers.  
Apply to the office.

### HELP WANTED—Male

**MAN WANTED FOR GAS TRACTOR**  
and other work. Apply to the office.

### HELP WANTED—Female

**THE POLAR KNOW WHEN CLEANING**  
and other work. Apply to the office.

### ROBBERIES AND CATTLE

**2 CHARGES OF ROBBERY**  
and other work. Apply to the office.

### ROOMS TO RENT—Furnished

**107th Street, near 10th Ave.**  
Apply to the office.

### FURNISHED ROOMS TO RENT

**107th Street, near 10th Ave.**  
Apply to the office.

### FOUND

**FOUND**  
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**FARM SACRIFICE**  
120 ACRES WITH 120 ACRES UNDER CULTIVATION. FINE SOIL AND BEAUTIFUL LAYING  
land. Fair buildings and splendid water supply. All fenced. Free range. Price for immediate sale,  
\$2500. \$1000.00 with \$1500.00 down.  
**HEGLER SUTHERI AND DELMAGE, LTD.**  
1010 Jasper Street  
Phone 2000

**SCHOOL DAYS By DWIG**  
OH, HERE YOU ARE —  
I TOLD YOU THIS MORNING  
I WANTED TO GIVE YOU A  
BATH AND SANDWICH AND  
DRESS YOU UP —  
WHAT MATT AND COUGH  
REN ARE COMING  
YOU WASTE A HEARD NOW

ON MOM, GIVE A  
PIECE OF YIP, GACK,  
WUL YAT YIP  
GACK SKATH  
DOWN TO  
TOODS FORK —  
(HUNNY UP)

**THE FATAL APPETITE**

**VERMILION FARM**  
100 ACRES IN THE VERMILION DISTRICT. 120 ACRES UNDER CULTIVATION. A BEAUTIFUL FRAME HOUSE  
with 1000 sq. ft. of land. 1000 sq. ft. of land. 1000 sq. ft. of land. 1000 sq. ft. of land. 1000 sq. ft. of land.  
This can be bought at a price of \$1000 for the land, or \$1000 for the house.  
**ALLAN, KILLAM, McKAY, ALBERTA, LIMITED.**  
RENTAL AGENTS AND PROPERTY MANAGERS  
Phone 2000

**HOUSES TO RENT**  
**EXPENSIVE HOUSES FOR RENT**  
1010 Jasper Street  
Phone 2000

**ROOMS TO RENT—Furnished**  
**SOUTH HALL HOSPITAL**  
Removed from 57th Street S.  
1000 11th St. S. Phone 2000

**The Hudson's Bay Company's LAND BULLETIN**  
The Hudson's Bay Company is a national organization  
for the benefit of returned soldiers.  
Apply to the office.

**HELP WANTED—Male**  
**THE POLAR KNOW WHEN CLEANING**  
and other work. Apply to the office.

**HELP WANTED—Female**  
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and other work. Apply to the office.

**ROBBERIES AND CATTLE**  
**2 CHARGES OF ROBBERY**  
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**FOUND**  
**FOUND**  
and other work. Apply to the office.

**STOLEN**  
STOLEN ON THE 27th OF NOVEMBER—  
One light blue 1918 Ford Model T  
car. Registered in Alberta. License  
No. 1234. Found by J. A. Jack, Bay Lake, Alberta.  
Reward \$100.00.

**STAYED**  
STAYED ON THE 1st OF JANUARY  
one light blue 1918 Ford Model T  
car. Registered in Alberta. License  
No. 1234. Found by J. A. Jack, Bay Lake, Alberta.  
Reward \$100.00.

**REAL ESTATE FOR SALE**  
ACRES OF LAND. FINE SOIL AND BEAUTIFUL LAYING  
land. Fair buildings and splendid water supply. All fenced. Free range. Price for immediate sale,  
\$2500. \$1000.00 with \$1500.00 down.  
**HEGLER SUTHERI AND DELMAGE, LTD.**  
1010 Jasper Street  
Phone 2000

**HOUSEKEEPING ROOMS**  
COMFORTABLE. FULLY FURNISHED. KEEPING  
rooms for rent. Located in the heart of the city.  
Apply to the office.

**LISTINGS WANTED**  
WE HAVE CLIENTS LOOKING FOR  
houses to rent. Apply to the office.

**PUBLIC STENOGRAPHER**  
CHRIS J. BRODIE  
Advertising copy, stenographic notes,  
phone 1400 - 1010 Jasper Street

**AGREEMENTS OF SALE**  
AGREEMENTS OF SALE PURCHASED  
and other work. Apply to the office.

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# German Govt Will Prepare Counter

## CANNOT ACCEPT OR REFUSE A REICHSTAG TOLD

German Finance Minister States His Country Will Negotiate For Better Terms With Allies

BERLIN PRESS IS DIVIDED

Vorwärts Sees World Free Trade In Five Years as Result—Tagblatt on Lloyd George

BERLIN, Feb. 1.—Dr. Walter Simons, the foreign minister declared in the Reichstag today that the German government would refuse to accept or refuse to accept the terms of the Versailles treaty, but would negotiate for better terms with the allies.

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# Crerar Would Tear Up Hundreds

## Of Miles of Non-Paying Railway Lines in Order to Reduce Deficit

Declaration of Policy to SASK. GRAIN GROWERS

Holds Orgy of Railway Building Responsible For Existing Deficit of \$600,000,000—Tariff Has Not Developed Spirit of Self-Reliance in Canadian Industries. Problem of How to Raise Revenue Touched on—Representation at Washington.

MOOREHEAD, Jan. 31.—(Canadian Press)—The Saskatchewan Grain Growers' association, following the declaration of policy of Hon. T. A. Crerar in federal parliament, following the annual convention of the association, declared the responsibility of the deficit of the railway system to be the cause of the deficit of the railway system.

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# Proposals on Reparations for London Conference

## PROMPT ACTION TAKEN TO TEST NEUTRALITY ACT

Case on Three Points to Come Before Appeal Court of Alberta. Next Week

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# French Chamber Resists Policy

## Advanced By Finance Minister To Balance Income And Outlay

PARIS, Feb. 1.—The French government failed today to obtain compliance with the budgetary policy of the finance minister, and the French chamber of deputies refused to accept the policy of the finance minister.

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# 1,000 H. P. AERO ENGINE BRINGS

## LONDON NEARER

Royal Air Force Holds Right to 'The Cub' Which Promises Great Things

LONDON, Feb. 1.—The successful development of a 1,000 horse power aero engine, which is said to be the most powerful engine yet built, has been announced by the Royal Air Force.

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# ALL FIVE WORKING

## IN W. PETERBORO FOR FINAL WEEK

Local Meetings Being Held Throughout the Rifting in Important Cases

PETERBORO, Feb. 1.—All candidates in the federal election in Peterborough are working hard for the final week of the campaign. The local meetings are being held throughout the district in important cases.

# DRURY ADHERES

## TO BROADENING

### OF HIS POLITICAL VIEWS

Wants His Government to Represent Sent All Classes in a Very Real Sense

TORONTO, Feb. 1.—Not for many a long day has there been such a crowd in the gallery of the House of Commons as that which gathered there today to hear Dr. J. H. Drury, leader of the opposition, declare his intention to broaden his political views.

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# Krasin Expects U.S.

## Will Begin Trade With Russia Soon

LONDON, Feb. 1.—Lionel Krasin, Russian minister of commerce, is expected to arrive in London today, and it is believed that trade with Russia will begin soon.

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# EDMONTON CITY DAIRY THIRD AT WINNIPEG SHOW

Winnipeg, Feb. 1.—Joseph D. Smith, of Quebec, with an average of 100 per cent, was awarded the prize for the best dairy cow at the Winnipeg show.

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# QUEENSLAND UNABLE TO FLOAT

## LOAN OF \$2,000,000

QUEENSLAND, Feb. 1.—(Canadian Associated Press)—The Queensland government is unable to float a loan of \$2,000,000, and is seeking other means of raising the money.

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# Kelly and Sons Given Right

## Appeal to Privy Council

WINDSOR, Feb. 1.—(Canadian Associated Press)—The appeal of Kelly and Sons, of Windsor, to the Privy Council, has been granted.

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# AMERICAN WHALING FLEETS

## Return to Newfoundland

VICTORIA, Feb. 1.—(The Whaling Fleet of the Newfoundland Whaling Company, which has been in the waters of Newfoundland, has returned to the coast of Newfoundland.

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# Aime Boucher Nominated

## By Yamaka Liberals

MONTREAL, Feb. 1.—At a Liberal convention of the Yamaka district, Aime Boucher was nominated as the Liberal candidate for the riding of Yamaka.

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# Final Four Fighting Days of Double 'Em Up Time in Big Saes Race

Wednesday, Thursday, Friday and Saturday Should be Days of Unusual Hustle For Club Members—Every Candidate Should Take Advantage These Last Days of Banner Period—New Leaders Appear as Workers—Special to Final Round—Mrs. Glen Johnson, Edgar Pudey, Louis Bierne, P. G. Plinke, A. C. McNair, Driving Neck and Neck For First Place.

"To be one of the grand prize winners in the 1921-22 Saes Race, it is up to you to do your best work NOW during the remaining days of the Banner Period which ends at ten o'clock next Saturday night."

After this time your work will not be nearly so much as it does now and you will lose thousands of votes and the money prize will be turned in during this Banner Period.

Do not let anybody discourage you or influence you to back any other subscription. You will regret it. You want you to know that your subscription will count for more credit now than it will during the next week, the last week of the campaign.

These positively will be no extra vote credit or extra cash prize offers next week, the last week of the Saes-race.

**Important Information**  
Some people seem to think that there will be a big change in the Saes-race. It is up to each and every member to turn in every possible subscription this week. It matters not where you live or in what part of the territory you are registered. You will get the same credit for every subscription. Do not let this opportunity pass. Do not let this opportunity pass. Do not let this opportunity pass.

**New Leaders to Front**

Today's list of candidates shows new leaders stepping out for the first time. They are: Mrs. Glen Johnson, Edgar Pudey, Louis Bierne, P. G. Plinke, A. C. McNair, Driving Neck and Neck For First Place.

Several other members of the Saes-race Club have a good vote credit to their credit and tomorrow's published list will show new leaders for high honors.

**TO EUROPE**  
Feb. 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 1921.

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Feb. 10, 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 1921.

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## Final Four Fighting Days of Double 'Em Up Time in Big Saes Race

Wednesday, Thursday, Friday and Saturday Should be Days of Unusual Hustle For Club Members—Every Candidate Should Take Advantage These Last Days of Banner Period—New Leaders Appear as Workers—Special to Final Round—Mrs. Glen Johnson, Edgar Pudey, Louis Bierne, P. G. Plinke, A. C. McNair, Driving Neck and Neck For First Place.

"To be one of the grand prize winners in the 1921-22 Saes Race, it is up to you to do your best work NOW during the remaining days of the Banner Period which ends at ten o'clock next Saturday night."

After this time your work will not be nearly so much as it does now and you will lose thousands of votes and the money prize will be turned in during this Banner Period.

Do not let anybody discourage you or influence you to back any other subscription. You will regret it. You want you to know that your subscription will count for more credit now than it will during the next week, the last week of the campaign.

These positively will be no extra vote credit or extra cash prize offers next week, the last week of the Saes-race.

**Important Information**  
Some people seem to think that there will be a big change in the Saes-race. It is up to each and every member to turn in every possible subscription this week. It matters not where you live or in what part of the territory you are registered. You will get the same credit for every subscription. Do not let this opportunity pass. Do not let this opportunity pass. Do not let this opportunity pass.

**New Leaders to Front**

Today's list of candidates shows new leaders stepping out for the first time. They are: Mrs. Glen Johnson, Edgar Pudey, Louis Bierne, P. G. Plinke, A. C. McNair, Driving Neck and Neck For First Place.

Several other members of the Saes-race Club have a good vote credit to their credit and tomorrow's published list will show new leaders for high honors.

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# PROMINENT NEW YORK MAN PRAISES TANLAC

A black and white portrait of John F. Havatt, an elderly man with a mustache, wearing a dark suit and a bow tie. The portrait is framed by a decorative border.

JOHN F. HAVATT  
227 Pearl St., Albany, N.Y.

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off. My legs, hips and ankles hurt terribly. I was so painful and my joints were so stiff that I could barely move. I was without having to lift it up with my hands, and to turn over in bed, I had to be nearly killed me. "An apoplexy" was the diagnosis. The thought of food nauseated me. My stomach was out of order, and I had a sluggish, heavy feeling all the time. I was so depressed that I was discouraged so that it looked like I was as well quit trying to ever get well again.

I had no idea Tanaka would relieve my rheumatism when I began taking him at Spring. I took it because I saw that it would give a fellow an opportunity to live. I was so depressed I never was in my life when my rheumatic pains began to ease up.

took seven bottles in all and, it's a fact, I didn't have an ache about me, was eating fine and simply felt like I had been made over again.

Now I feel like a new man. I have no more rheumatism, no twinges of health or nerve, with only a slight twinge of rheumatism at intervals. I do not and my wife now, but as I had been so long without it, I got over it. I got into the habit of carrying it, and so will take it along. I am enjoying life and health, once more and I feel like a new man.

As the greatest medicine I have ever run across in all my experience.

It is sold in Edinburgh by the Drug Co. Ltd., and all other leading druggists throughout the country.

London, Feb. 14.—It will be impossible for Germany to pay the amounts fixed for her reparation debt to the allies by the supreme allied council at Paris last week, says Professor John H. Garfield, director of the research department of the Hertie Foundation at the Versailles peace conference. He argues that Germany will have to surplus produce worth \$200,000,000,000 to meet total exports worth at least \$700,000,000,000. The country should produce \$1,000,000,000,000 and therefore he says that with \$700,000,000,000 of exports yearly against \$200,000,000,000 in imports she could just pay a fixed sum of \$116,000,000,000, plus \$84,000,000,000 of interest on a loan of \$100,000,000,000.

"That is to say," he continues, "trade on this vast scale would be required to pay the minimum annuity of \$100,000,000,000 plus the export percentage. If the Paris proposals are more liberal than will be the final settlement, the minimum annuity of international trade. If anything remotely like them should really be intended to happen, the reaction on British trade and industry would be incalculable. It is an outrage that the allied powers should be dealing with each other by using the methods of a poker party."

Norman Angell, author, lecturer and peace advocate, is quoted by the *Herald* as saying that the Versailles proposals are "a fantastic demand on Germany as 'eyewash, pure humbug and fantastic rubbish.'"

"Of course," the interview continues, "there will be a high first year's payment, and the second and third until the map of Europe is entirely altered and alliances are rearranged."

Wall Street Journal Despatch  
From Detroit Says Ford Has  
Reached Limit

[illegible][illegible]

From "The Awakening of a Nation," showing at the Monarch for the last three days of this week.

[illegible][illegible]

See *Quiflan and Pals*, a feature of this week's Pantheon movieville hit!

[illegible]

light comedy, and in "Hips and Legs" a comedy of manners, with a plot, rich in food houses, rhodomontades, breezy, stimulating, and probably a little overdone. Miss Minge plays a role in "Hips and Legs" as a girl who, outwitting her father, secures her autonomy, and Mr. Bennett, in "Hips and Legs," plays a role which has already been familiar to Canadian audiences.

**LATEST NOVELTY  
TIT IN VAUDEVILLE  
LEADING TO PANTAGES**

...Rohla much of interest and...  
...power undoubtedly will be...  
...are usually bewildered and...  
...and receives a check for his...  
...although the net is not a...  
......were selected from...  
...religious sentiment in Bar...  
...authorized by King Bhebe...  
...that no money be paid di...  
......in the...  
......more than 2,000 peo...  
......all...  
......Members of this sect h...  
......of the body and so...  
......men work daily

[illegible]

Q—What well known novel holds the record for having been the last to employ the greatest number of characters?

A—Douglas Fairbanks is now making a photograph of "The Virginian," which is the longest picture yet made. The third time it has been made in a movie, "The Virginian" was the longest picture ever made. How long did it take for the second time? James Montgomery Flagg, the mother husband of Clara Kimball Felt, married again.

Q—What is the name of the man whose name was purposely Clara Whipple?

A—The address was Clara Whipple, 415 West 42nd street, New York City.

Q—What was the name of the home address, and to whom is she married?

A—The address is Clara Whipple, 415 West 42nd street, New York City. The name of the man to whom she is married is Clara Whipple.

Q—What rather startling change has come over the young member of the ring of her hair?

A—Clara Whipple, who for years used to wear her hair in a bun, has now changed it straight back over the ears.

Q—What is the name of the man who married Clara Whipple?

A—Clara Whipple married a man named Clara Whipple.

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Milton is the husband of Gladys. One time a very well-known theatrical agent told the girl eight years old and live in the city of St. Hollywood, California.

—What was the name of the first picture ever made portraying the first wild animal picture?

—The first wild animal picture was back in the early days of the 18th century.

—What beautiful young movie star has remarkable resemblance in dramatic ability and beauty to the famous actress Gladys?

—Gladys Wagon, the 17 year old is very much like Olive in many ways.

—Who is known as the "Faded Girl"?

—Margaret Julia Scott. She has made her name and is just a beautiful young girl who is an agent but likes to remain in the picture business and take a read good books and take a rest.

—Where did Conrad Nagel make his first picture?

—Nagel met his wife, who was a girl Miss Ruth Helm, at an early age.

—What little chap in whom the picture business is interested?

[illegible]



